

### **Advisor Profile.**



## Amanda Gleeson

Bachelor of Laws (QUT)
Bachelor of Business (Marketing major)
Practical Legal Training (QUT)

Mobile 0415 294 627

Email amanda.gleeson@thegildgroup.com

Website www.thegildgroup.com/legal

#### Amanda's Experience

<u>Amanda</u> relocated to Brisbane from Toowoomba to pursue a career in Law and brings to the team over 10 years of corporate and commercial experience to the Legal and Advisory team. Amanda has helped clients across many sectors, including real estate, medical and pharmacy professionals.

Amanda thrives on helping business owners and being apart of their businesses success and prides herself on building strong and lasting relationships with her clients. Amanda believes in proactive communication and a collaborative approach, ensuring that every client receives personalised attention and guidance. By taking the time to understand her client's business objectives and challenges, Amanda provides strategic guidance that aligns with her client's goals and minimises legal risks. As a trusted advisor, Amanda contributes to guiding her clients through contract negotiations and drafting, corporate governance and more.

Whether you are a start-up looking for assistance with entity formation and contract drafting, or an established corporation seeking legal assistance on merges and acquisitions, Amanda Is equipped with the knowledge and expertise to provide you with practical and effective solutions. Amanda Is focussed on building strong open relationships with her clients and helping her clients to create a tailored strategy so her clients can reach both their short- and long-term business goals.

# Strategy Managed.



#### Expertise

#### For business owners and companies:

- Assisting owners to prepare for an acquisition, exit or business merger.
- Advising and assisting real estate agents on the sale or purchase of a rent roll asset Including the preparation of the rent roll transaction document.
- Drafting comprehensive and tailored shareholder agreements that align with the specific needs and goals of her clients' businesses.
- Negotiating and reviewing shareholder agreements by making sure the terms are fair and reasonable for all parties involved.
- Preparing and implementing an employee share option plan, including preparing the offers to each employee.
- Assisting owners with the governance requirements to successfully implement the employee share option plan into the company's objectives.
- Advising clients on corporate governance matters, offering insights on director duties, voting rights, dividend policies and other crucial aspects of shareholder relationships.
- Guiding clients on implementing effective governance structures that promote long-term success.
- Assisting business owners when investing in a business by undertaking a detailed review of the lease, franchise
  agreement and any other service agreements or contracts that will be assigned to the purchaser at completion.
- Assisting landlords with the drafting, negotiating and finalising of commercial lease agreements.

#### **Charities with:**

- Assisting clients with incorporating charity organisations within Australia, including providing guidance on the governance required for charitable organisations.
- Assisting with the establishment of a board of directors, development of policies and procedures and implementation of reporting systems for the charitable organisation.

#### Franchisors with:

- Drafting and preparing franchise suite documentation that complies with relevant laws and regulations, including the Franchise Code of Conduct, for business owners looking to turn their business into a Franchise Model.
- Assisting and guiding her franchisors through the negotiation process with prospective franchisees.
- Assisting her franchisors with implementing effective systems for ongoing franchisee support and monitoring compliance.

Strategy Managed.