

# Advisor Profile.



Tessa Calver-James	$\mathbf{\hat{s}}$
Senior Associate	

Bachelor of Laws Grad Dip Practical Legal Training

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### **Tessa's Experience**

<u>Tessa</u> is a corporate and commercial lawyer and advisor, having commenced her career in-house at JLF Group of Companies in 2014, before moving to MBA Lawyers in 2017 where she honed her corporate and commercial private practice knowledge.

With almost 10 years of experience, Tessa advises and assists corporate and commercial clients at post or precommercialisation – helping to guide them through all stages of their business journey.

Tessa's senior legal and advisory roles span a range of sectors including SaaS, biotech, hospitality, property, agriculture, construction, education, retail and not-for-profits and much more.

Tessa assists both B2B and B2C clients with a focus on identifying elements that are often overseen. She has extensive experience in commercial transactions; corporate governance; mergers & acquisitions and commercial documentation for ongoing use in businesses.



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## Tessa's Expertise

the gild group

#### Assisting advisory boards and boards of directors with:

- Chairing and/or sitting on their boards
- Board governance
- Engagement arrangements
- Executing board strategies
- Shareholder communications and updates

#### Assisting SMEs with the following advisory matters:

- Strategy to facilitate global expansion
- Capital raising (Including via debt, equity, or crowd-sourced funding)
- Structuring for risk mitigation, global expansion and/or tax effectiveness
- Preparation and implementation of employee share schemes
- General corporate governance, including director duties, voting rights and dividend policies
- Constitution updates
- Investor readiness
- Strategising and negotiating mergers & acquisitions.

#### Assisting SMEs with the following legal matters:

- Share Subscription Agreements
- Business Sale Agreements
- Share Sale Agreements
- Shareholder Agreements
- Loan Agreements
- Deeds of Agreement
- Security Holder Agreements
- Commercial policies
- Facilitation of M&A transactions
- Brand Ambassador Engagement
- Entity structuring setups and amendments
- Client engagement packs
- Supplier engagement packs
- Corporate governance packs
- Corporate due diligence packs